

---

# Synnøve Gjønnnes

---

## Professional experience:

### Lotma Advisory AS

11/23- present

Oslo, Norway  
Financial Advisor

- Independent financial and strategic advisor supporting management teams and board of directors
- Primary focus on capital markets strategy, including IPOs, private placements (debt/equity), restructurings, M&A, and business development

### REQ Capital AS

09/21-10/23

Oslo, Norway  
Portfolio Manager

- PM for actively managed long-only equity fund (REQ Nordic Compounders), co-PM of global fund (REQ Global Compounders), AuM USD ~100m
- Development and launch of the Nordic equity fund (Jan'22), including capital raising, portfolio construction, investment strategy, ESG classification

### KLP Kapitalforvaltning

09/18-09/21

Oslo, Norway  
Portfolio Manager

- Project leader for development of new global renewable energy equity fund mandate (long-only)
- PM for actively managed long-only equity fund (KLP AksjeNorge), total AuM USD -1bn, responsible for 24% of active risk
- Coverage of renewable energy, energy, industrials, real estate, retail, consumer goods, and automobile industry

### Kvaerner ASA

06/18-09/18

Oslo, Norway  
VP Strategy and M&A

- Sourced and analyzed strategic business opportunities and potential acquisition targets within the energy sector
- Supported the executive management team with market and business analysis

### Pareto Securities AS

01/15-05/18

Oslo, Norway  
Equity Research – Energy, Equity Partner

- Coverage of ~20 companies within energy services (Subsea, Seismic, OSV and FPSO) listed on the OSE and NYSE
- Supported ECM/DCM on IPOs, private placements, debt issuances within energy sector
- Extensive coverage of energy and energy services markets, including E&P spending surveys and sector market reports

08/14-12/14

Corporate Finance – Debt Capital Markets, Analyst

- Origination of new debt transactions, primarily high yield bonds and US private placements
- Transactions comprising shipping, infrastructure, energy and real estate companies

05/13-07/14

Equity Research – Energy, Analyst

- Active coverage of ~20 companies within the energy and oil services sector
- Gathered and analyzed large datasets for market research

### Oslo Clearing ASA

06/12-09/12

Oslo, Norway  
Risk Management, Risk Analyst Intern

- Helped develop a risk model to monitor member risk
- 

## Education:

### London School of Economics and Political Science

09/12-03/13 CEMS Master in International Management

London, UK

### ESADE Business School

09/11-01/13 Master of Science in Finance, CEMS Master in International Management  
Master thesis: "Does Corporate Governance Affect Idiosyncratic Risk?" – Awarded Honours

Barcelona, Spain

### BI Norwegian Business School

08/08-07/11 Bachelor in Finance, graduated as top 2%

Oslo, Norway

## Languages

Norwegian Native (C2)  
English Fluent (C1)  
Spanish Upper Intermediate (C1)

## Computer Skills:

MS Office Advanced user  
Bloomberg Advanced user  
EViews/STATA Basic knowledge

---

## Additional experience:

05/19-05/22 Member of Nomination Committee Kongsberg Automotive ASA, listed on OSE

05/19-05/22 Member of the Committee for Financial Information in the Norwegian Society of Financial Analysts

2015-2018 Speaker, moderator, panel participant on various energy conferences such as Marine Money (New York, Houston), Louisiana Energy Conference, and Pareto Oil and Offshore Conference (largest energy conference in Northern Europe)